

9 Billion People
By 2050



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4.2 **Billion** People

Will enter the mainstream consumer class by 2025 (up from
2.5Bn in 2010)



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3000 Liters in 2014

The average water footprint of a typical
consumer



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Sustainable?



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Making Sense from Sensor Data

Yasir S Khokhar
CEO



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Agenda

Trends driving innovation in technology

The paradox of data

A case study in making sense from sensor data

Why this matters



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Emerging trends in technology today

Sensors:

Smaller, powerful, autonomous, long range and battery life.

The average iPhone has 14 sensors in it.

Data Technologies:

Zettabyte scale, processing billions of records per second (NSA/Google)

Cloud Computing:

Dropping cost of cloud based resources as economies of scale make their effects felt. Near Infinite storage and near infinite compute resources.

3 node compute cluster: \$100K in 2000 -> Down to \$45 / month in 2016



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We don't really need more data



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The advertising industry is well and kicking with over \$1Tr of market cap



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We need more insights



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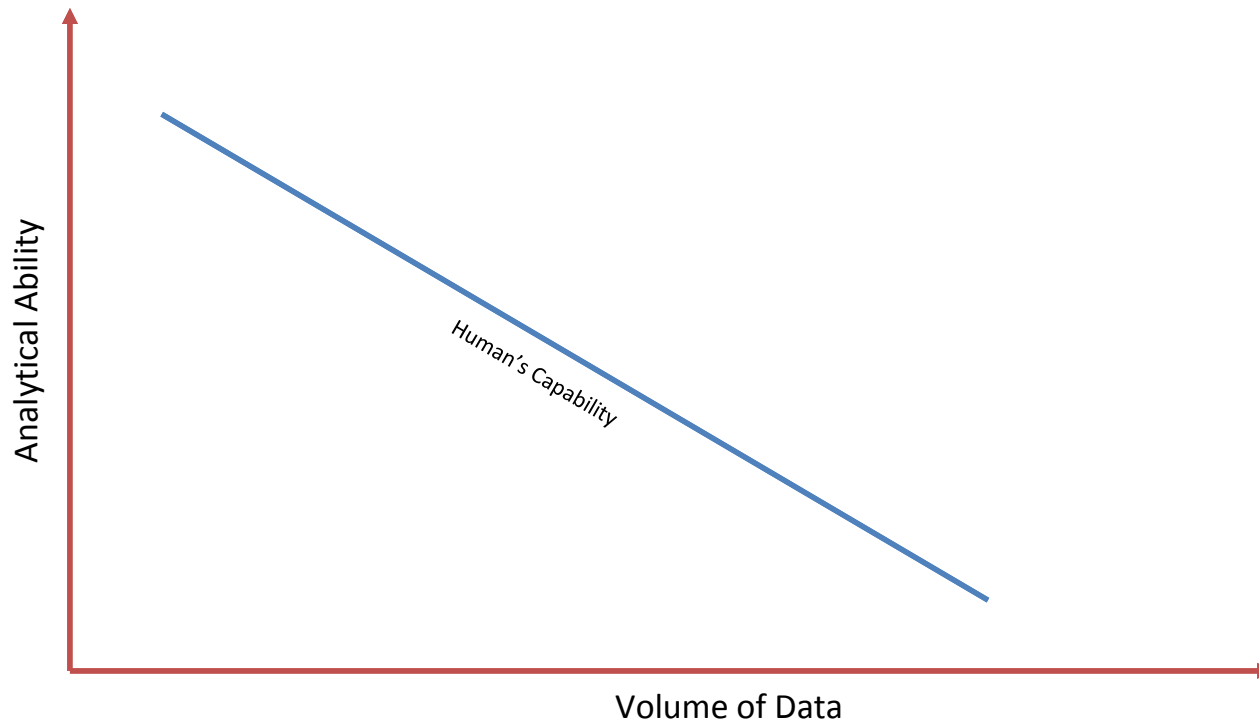
And insights need data; quality and volume



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The Paradox of data analysis

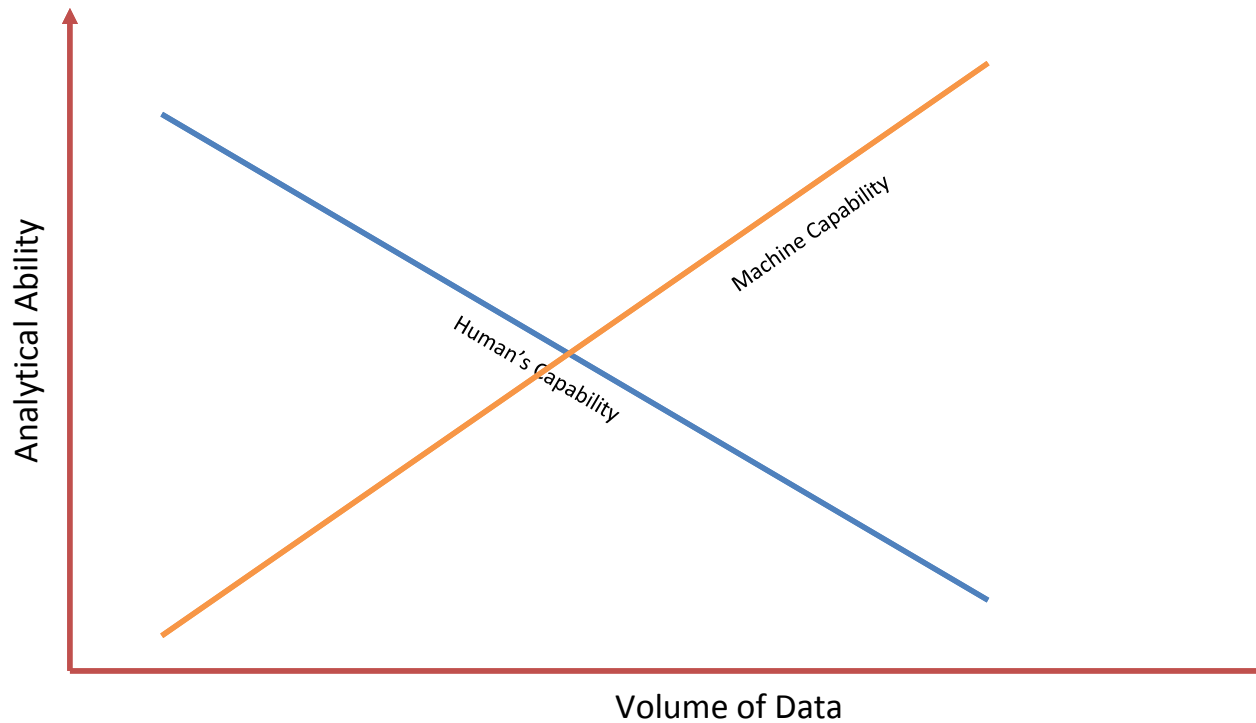


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The Paradox of data analysis

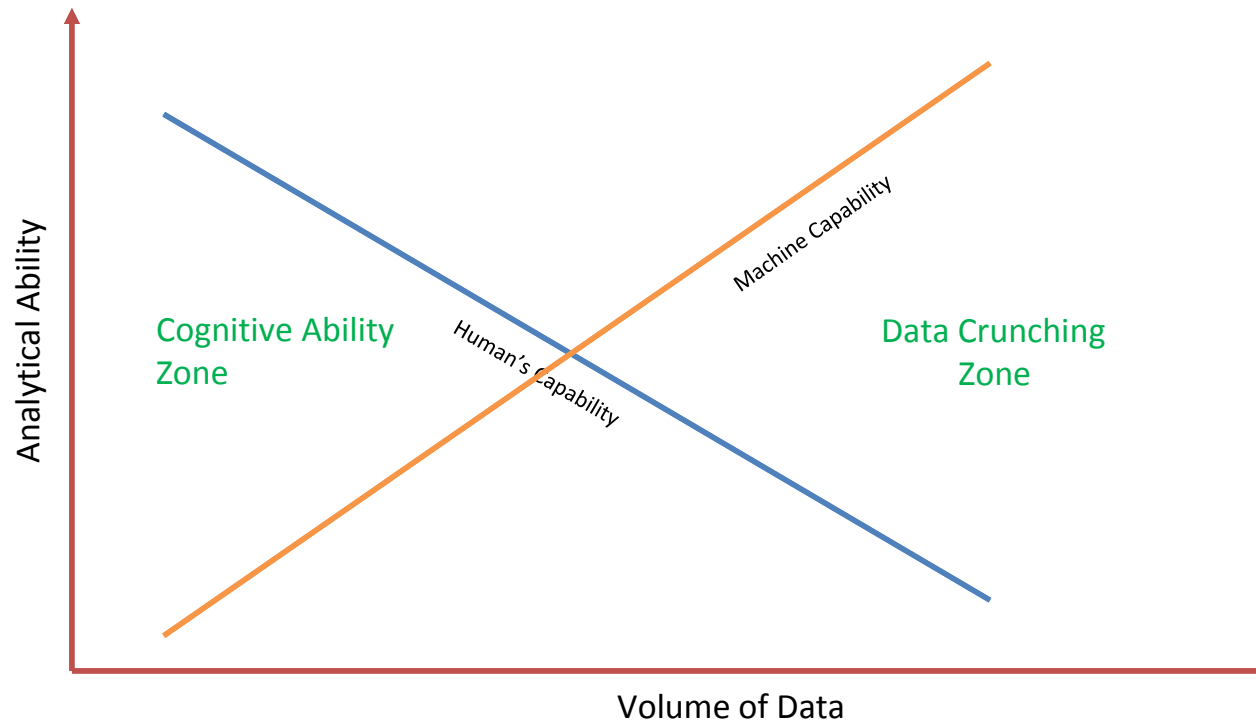


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The Paradox of data analysis

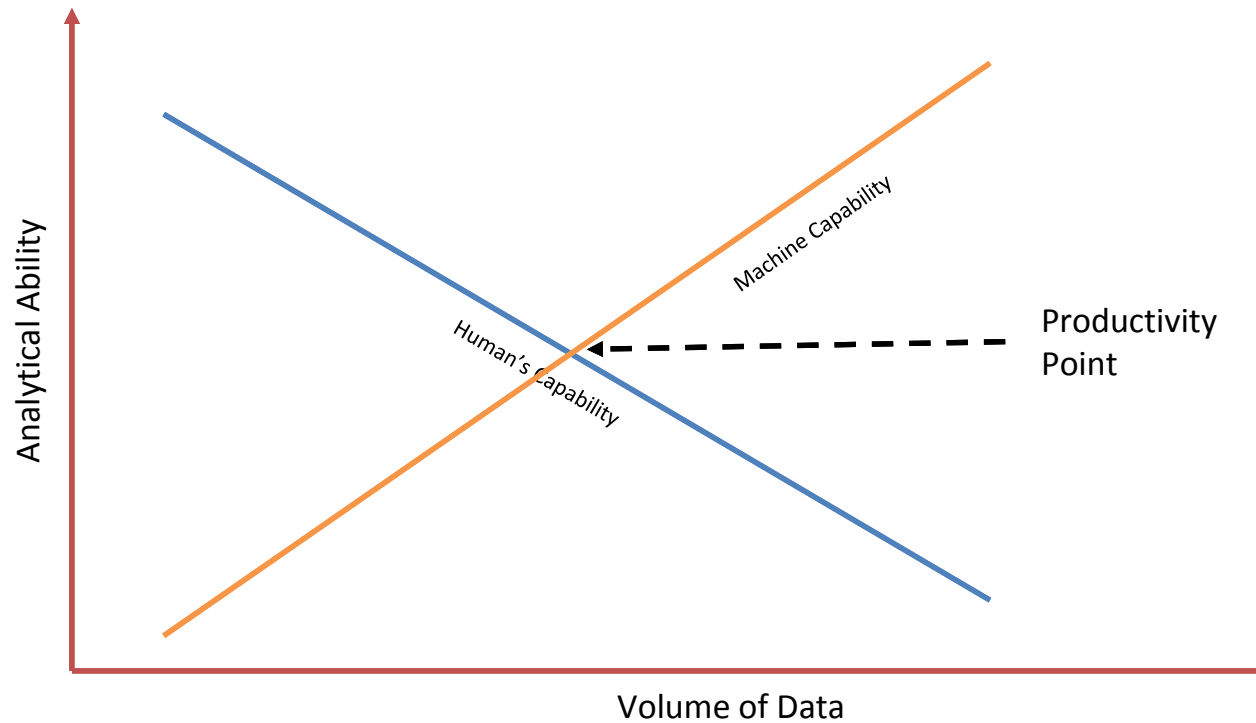


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The Paradox of data analysis

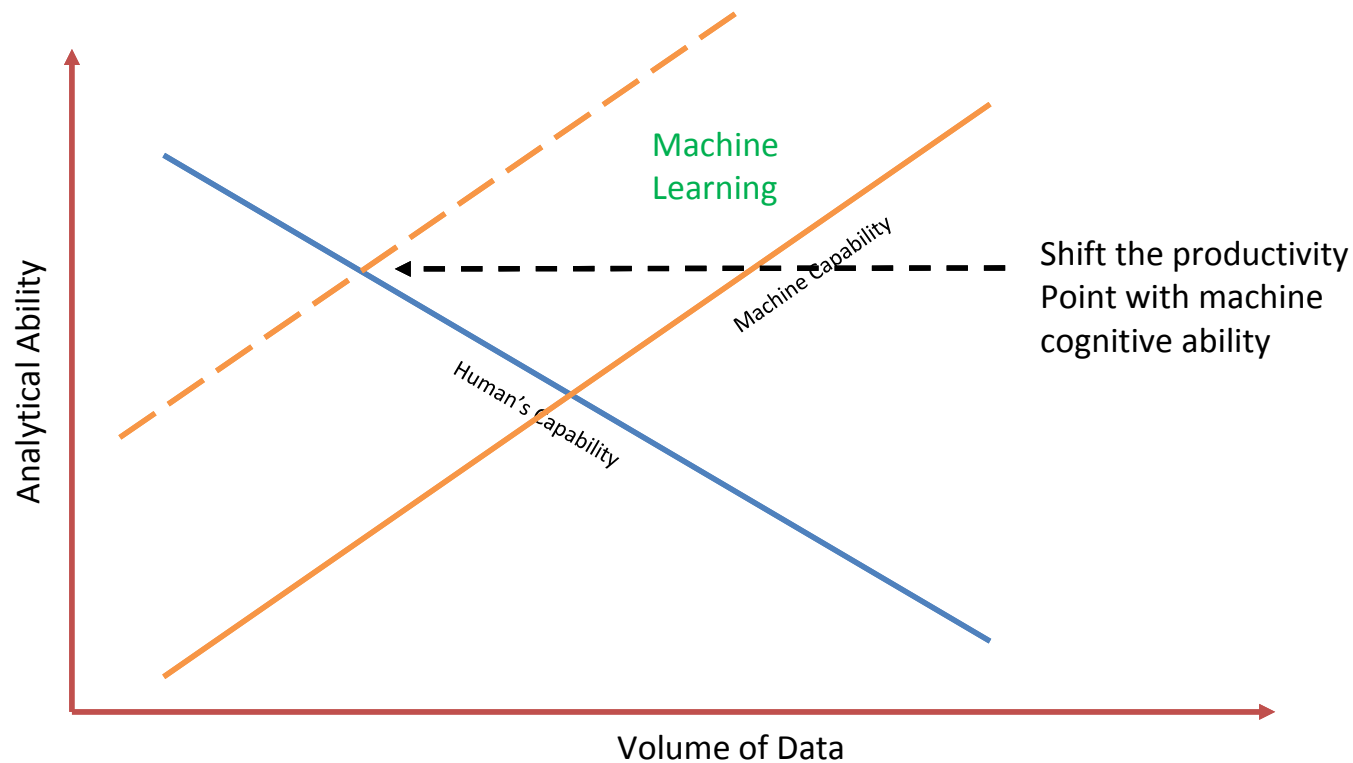


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The Paradox of data analysis

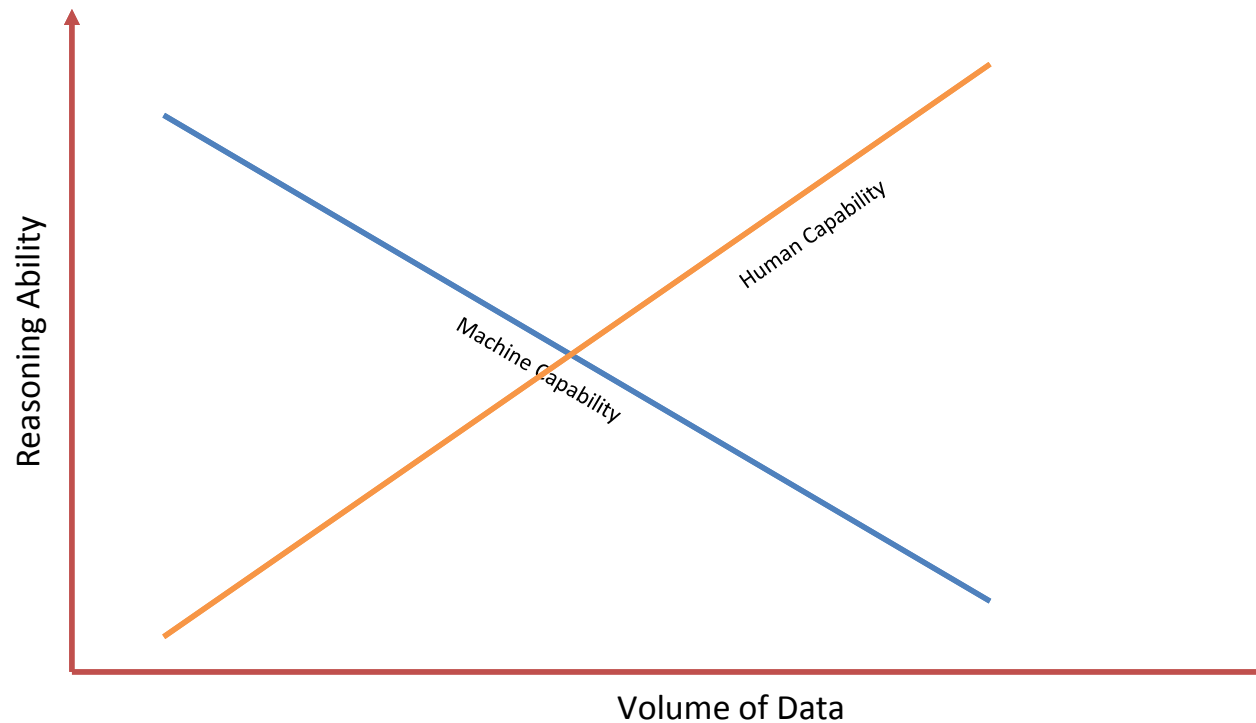


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But the trick is in asking the right question!



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Process large amounts of data with reasoning
ability = Insights



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.....the year so far in the machine learning world



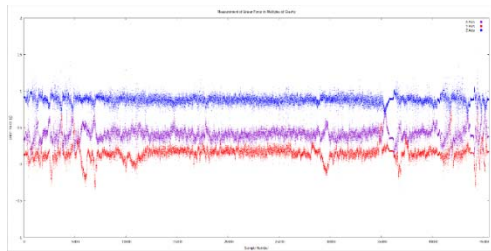
Connecterra:

Learn the behavior of dairy cows by observing their behavior:
Eating, Ruminating, Drinking, Walking, Idle (and more)




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Sensor Data



 Cow shows an unusual eating behaviour.
#9998 Oh Well

Insights



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An example of what we found


Insights


New (4)


Archived (0)

 **Rumination Decreased**
#9212 Daisy 11 days ago

 **Low activity**
#0091 Brownie 10 days ago

 **Potential foot problem**
#5182 Donut 10 days ago

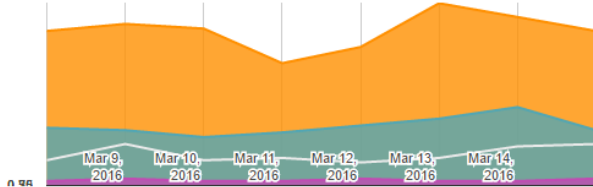
 **Risk of rumen acidosis**
#0921 Cookie 10 days ago

 **Rumination Decreased**
Daisy's rumination has been lower than usual the past 48 hours


AFFECTED COW
#9212 Daisy

TO-DO
 Check the concentrates level for Daisy

FEED **ACTIVITY** **MEALS** **ALL**



VALIDATE INSIGHT (OPTIONAL)
almost accurate





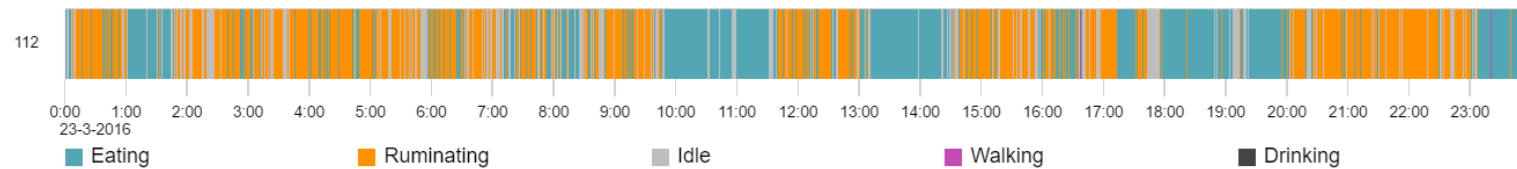
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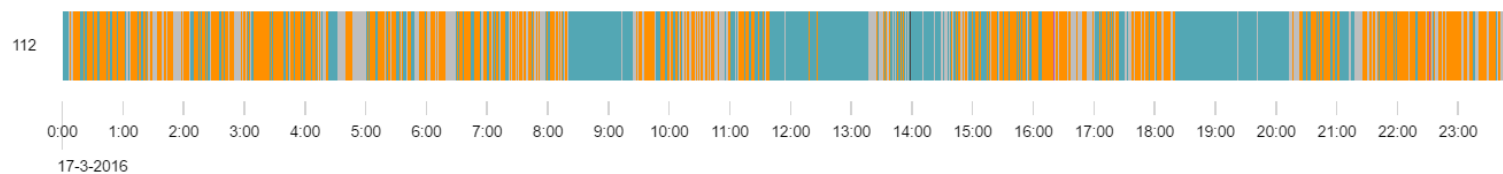


Farmer gives fresh food on 10:00 every day.
Pushes food back to gates in afternoon, 18:00 and 23:00.

Typical patterns for Daisy

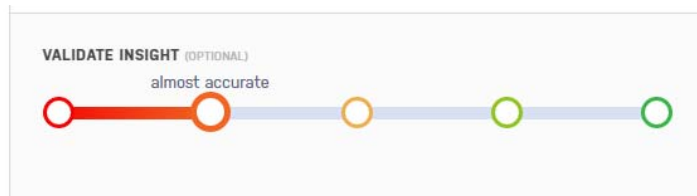


After a change in feed input



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Including the farmer in the feedback loop
creates cognitive ability of the system



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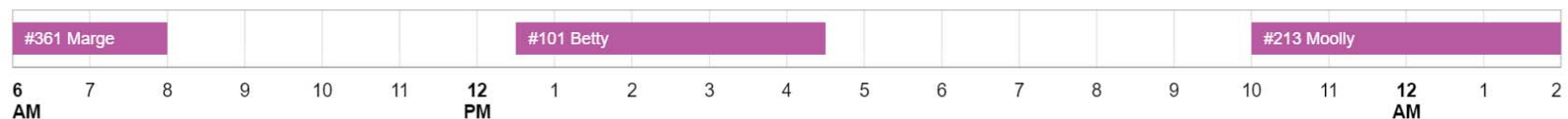
A system that has cognitive awareness also has predictive capabilities



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Upcoming Inseminations 3



Predicting estrus cycles and optimal insemination time is based on the learning from past experiences



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A system that has predictive abilities and massive scale gets better with multiple forms of data

Additional sensors
Financial Data
Partner Data



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Help us feed the world by 2050,
Spread the word

www.connecterra.io

Thank you.



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What farm practices do I employ that have the biggest impact on productivity?

How do I compare to other farmers in my region?

Are my suppliers products as good as they say they are?

How do I operate my business in a more sustainable manner for a better planet?



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Projected Dairy Cash Flow Analysis

Input information from your dairy operation in the yellow boxes. The worksheet will calculate income and expenses. Information is not saved in this form so use the Print Button to capture the results.

	Update	Default		Values Used in model		
1	Price Per CWT	12.00	14.20	12.00		
2	CWT Per Cow	263.00	263.00	263.00		
3	Herd Size	150.00	6,000.00	150.00		
Dairy Sample Data						
INCOME						
4	Milk	\$473,400	\$12.00	\$3,156	100.00	
5	Total Income	\$473,400	\$12.00	\$3,156	100.00	
EXPENSES						
Feed						
					Update	Default Values Per cow
6	Hay	19,500	0.49	130	4.12	\$130
7	Silage	58,800	1.49	392	12.42	\$392
8	DDG - Gluten	14,700	0.37	98	3.11	\$98
9	SBM - Soybest	21,300	0.54	142	4.50	\$142
10	Grain	21,450	0.54	143	4.53	\$143
11	Other Feed - Supplements	36,300	0.93	242	7.67	\$242
12	Total Feed Expenses	\$172,050	\$4.36	\$1,147	36.34	
Herd Replacement Cost						
13	Depreciation - Dairy Cows	34,950	0.89	233	7.38	\$233
14	Other Costs	16,200	0.41	108	3.42	\$108
15	Total Herd Replacement Cost	\$51,150	\$1.30	\$341	10.80	
Other Operating Expenses						
16	Interest and Rent	31,200	0.79	208	6.59	\$208
17	Labor plus Benefits	48,125	1.22	321	10.17	\$321
18	Depreciation - Other	22,950	0.58	153	4.85	\$153
19	Milk Hauling	10,050	0.25	67	2.12	\$67
20	Industry Assessments	6,300	0.16	42	1.33	\$42
21	Supplies	25,050	0.63	167	5.29	\$167
22	Repair and Maintenance	21,750	0.55	145	4.59	\$145
23	Utilities	8,700	0.22	58	1.84	\$58
24	Taxes and Licences	6,600	0.17	44	1.39	\$44
25	Insurance	6,450	0.16	43	1.36	\$43
26	Fuel and Oil	7,588	0.19	51	1.60	\$51
27	Legal and Accounting	3,600	0.09	24	0.76	\$24
28	Veterinary and Breeding	12,900	0.33	86	2.72	\$86
29	Testing and Trimming	3,900	0.10	26	0.82	\$26
30	Hauling Livestock	900	0.02	6	0.19	\$6
31	Miscellaneous	900	0.02	6	0.19	\$6

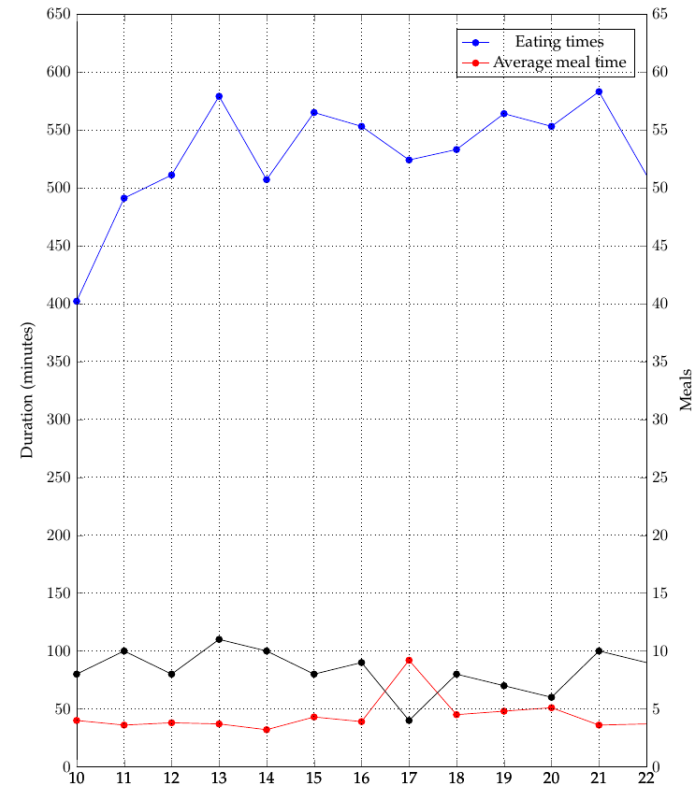
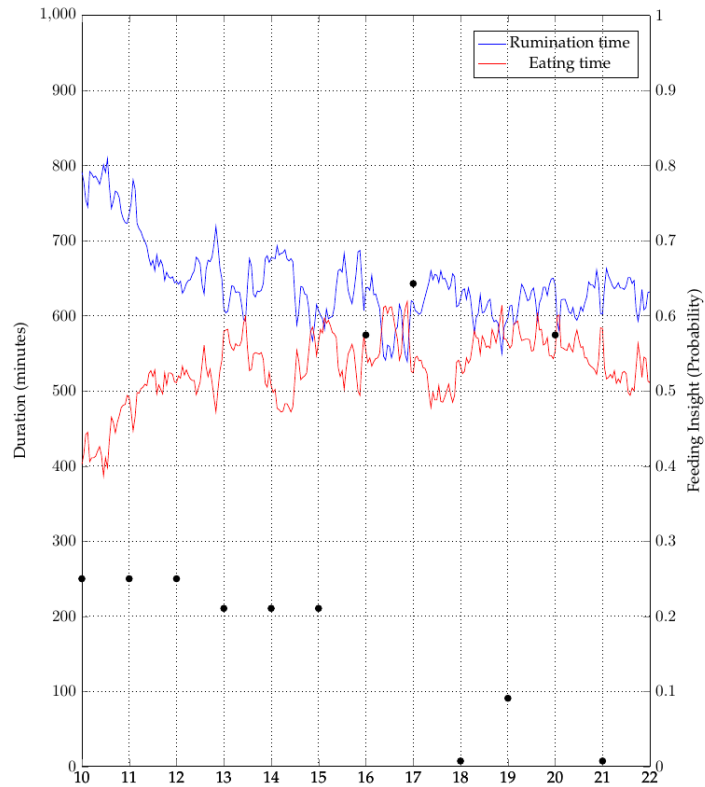
Help a farmer manage the top and bottom line by using the power of predictive analytics



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Cow shows an unusual eating behaviour.



Rumination ratio is relatively low. Increasing eating times.
 Decreasing rumination ratio over last week. Sudden drop in meals.



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